

Consolidated Financial Statements

June 30, 2013 and 2012

(With Independent Auditors' Report Thereon)

Consolidated Financial Statements June 30, 2013 and 2012

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Independent Auditors' Report

The Board of Trustees Clarkson University:

We have audited the accompanying consolidated financial statements of Clarkson University (the University), which comprise the consolidated balance sheet as of June 30, 2013, and the related consolidated statements of activities and cash flows for the year then ended, and the related notes to the consolidated financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with U.S. generally accepted accounting principles; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Clarkson University as of June 30, 2013, and the results of its operations and its cash flows for the year then ended in accordance with U.S. generally accepted accounting principles.



Other Matter

The accompanying consolidated financial statements of the University as of and for the year ended June 30, 2012 were audited by other auditors whose report, dated November 15, 2012, on those financial statements was unmodified and included an emphasis of matter paragraph that described that the University acquired The Beacon Institute, Inc., effective October 3, 2011, and accounted for the acquisition in accordance with ASC 958, *Not-for-Profit Entities*. Additionally, the report described that the financial statements of The Beacon Institute, Inc. as of and for the year ended June 30, 2012 were audited by other auditors.



October 4, 2013

Consolidated Balance Sheets

June 30, 2013 and 2012

| Assets | _ | 2013 | 2012 |
|--|----|-------------|-------------|
| Cash and cash equivalents | \$ | 13,019,270 | 13,845,084 |
| Accounts receivable, net | т | 7,557,524 | 12,787,987 |
| Deposits with trustee | | 4,221,745 | 9,089,466 |
| Pledges receivable, net | | 4,161,846 | 8,169,475 |
| Notes receivable – students, net | | 6,638,288 | 7,269,389 |
| Other assets | | 6,120,935 | 6,121,627 |
| Investments | | 158,155,712 | 148,103,174 |
| Property and equipment, net | _ | 171,612,112 | 163,518,644 |
| Total assets | \$ | 371,487,432 | 368,904,846 |
| Liabilities and Net Assets | | | |
| Liabilities: | | | |
| Accounts payable and accrued expenses | \$ | 5,769,975 | 6,829,678 |
| Deposits and advances | | 10,736,845 | 7,664,526 |
| Other liabilities | | 5,574,598 | 5,470,375 |
| Accrued postretirement benefits | | 22,611,723 | 26,208,016 |
| Long-term debt | | 66,776,319 | 68,776,174 |
| Conditional asset retirement obligations | | 5,216,603 | 7,261,914 |
| Federal and other loan advances | _ | 7,522,259 | 7,375,193 |
| Total liabilities | _ | 124,208,322 | 129,585,876 |
| Net assets: | | | |
| Unrestricted | | 105,698,619 | 100,760,579 |
| Temporarily restricted | | 29,528,147 | 29,908,406 |
| Permanently restricted | _ | 112,052,344 | 108,649,985 |
| Total net assets | _ | 247,279,110 | 239,318,970 |
| Total liabilities and net assets | \$ | 371,487,432 | 368,904,846 |

Consolidated Statement of Activities

Year ended June 30, 2013 (with comparative totals for the year ended June 30, 2012)

| Total Total Total Operating revenues: S 126,988,740 — — … 126,988,740 2012 University funded scholarships (77,229,946) — … … … 26,552,284 … … … 26,552,284 … … … 26,552,284 … … … 26,552,284 … … … 26,552,284 … … … 26,552,284 … … … 26,552,284 … … … (49,227) … … … (49,227) … … … (49,227) … … … (49,227) … … … … (41,233) (41,23,27) … … … … … (41,23,27) … | | | | | | | |
|--|---|----|--|--|-----------------|--|---|
| Tution and fees \$ 12,6988,740 12,6988,740 118,567,995 Housing, dining, and other axiliary services 26,552,224 26,552,224 24,862,610 Less: University funded scholarships (77,229,946) 75,819,851 (91,237) Net tuition and fees 75,819,851 75,819,851 72,533,376 State appropriations 213,127 - 23,123 23,837 Government contracts and grants 11,941,483 - 454,427 797,895 Related entifies 2,370,419 - 2,370,419 4405,676 Other sources 2,370,419 2,370,419 - - 2,956,022 2,904,455 Allocation of endowment return for spending 7,525,613 - - 7,325,613 7,325,613 7,325,613 7,325,613 7,325,613 7,325,613 7,325,613 7,325,613 7,325,613 7,325,613 7,325,613 7,325,613 7,325,613 7, | | - | Unrestricted | Temporarily | • | Total | |
| Tution and fees \$ 12,6988,740 12,6988,740 118,567,995 Housing, dining, and other axiliary services 26,552,224 26,552,224 24,862,610 Less: University funded scholarships (77,229,946) 75,819,851 (91,237) Net tuition and fees 75,819,851 75,819,851 72,533,376 State appropriations 213,127 - 23,123 23,837 Government contracts and grants 11,941,483 - 454,427 797,895 Related entifies 2,370,419 - 2,370,419 4405,676 Other sources 2,370,419 2,370,419 - - 2,956,022 2,904,455 Allocation of endowment return for spending 7,525,613 - - 7,325,613 7,325,613 7,325,613 7,325,613 7,325,613 7,325,613 7,325,613 7,325,613 7,325,613 7,325,613 7,325,613 7,325,613 7,325,613 7, | Operating revenues: | _ | | | | | |
| $ \begin{array}{c c} Linversity funded scholarships (77,229,946) ((77,229,946) (69,982,870) (912,239) $ | Tuition and fees Housing, dining, and other auxiliary services | \$ | | | | · · · | |
| $ \begin{array}{c ccccccccccccccccccccccccccccccccccc$ | University funded scholarships | _ | | | | | |
| | Net tuition and fees | | 75,819,851 | — | — | 75,819,851 | 72,535,376 |
| | Government contracts and grants Private gifts and grants | | 11,941,483 | 2,087,771 | | 11,941,483 | 14,662,451 |
| $\begin{array}{c c c c c c c c c c c c c c c c c c c $ | Related entities Other sources Allocation of endowment return for spending | | 2,370,419 2,956,022 7,525,613 | (2,888,810) | | 2,370,419 2,956,022 | 4,405,676 2,980,455 |
| $\begin{array}{ c c c c c c c c c c c c c c c c c c c$ | Total operating revenues | | 111,730,336 | (801,039) | _ | 110,929,297 | 115,086,261 |
| $\begin{array}{c c c c c c c c c c c c c c c c c c c $ | Instruction Research Academic support Student services Institutional support Housing, dining and other auxiliary services | | 11,256,054 11,103,689 14,159,882 14,608,657 15,061,269 | | | 11,256,054 11,103,689 14,159,882 14,608,657 15,061,269 | 14,263,772 9,731,166 13,053,999 13,665,229 15,456,643 |
| operating activity $(5,746,324)$ $(801,039)$ — $(6,547,363)$ $1,750,110$ Nonoperating activity: Contributions for long-term investment— $1,162,094$ $4,329,394$ $5,491,488$ $4,053,368$ Change in pledges receivable— $(2,950,657)$ $(1,056,972)$ $(4,007,629)$ $(1,173,038)$ Total endowment investment return $4,974,826$ $9,371,261$ — $14,346,087$ $(3,030,589)$ Endowment return distributed for operations $(2,633,034)$ $(5,003,133)$ $110,554$ $(7,525,613)$ $(7,453,360)$ Loss on disposal of assets $(423,769)$ ———(423,769)(517,439)Other changes and reclassifications $2,646,737$ $(2,646,737)$ ———Net assets released from permanent restrictions $1,095$ $36,650$ $(37,745)$ ——Postretirement related adjustments other than net periodic benefit costs $4,783,377$ ———Other nonoperating income (expenses) $1,335,132$ $451,302$ $57,128$ $1,843,562$ $(1,309,813)$ Increase (decrease) from nonoperating activity $10,684,364$ $420,780$ $3,402,359$ $7,960,140$ $(14,761,664)$ Contribution received through acquisition————— $6,717,970$ Change in net assets $4,938,040$ $(380,259)$ $3,402,359$ $7,960,140$ $(8,043,694)$ Net assets: Beginning of year $100,760,579$ $29,908,406$ $108,649,985$ $239,318,970$ $247,362,66$ | Total operating expenses | _ | 117,476,660 | | | 117,476,660 | 113,336,151 |
| $\begin{array}{c ccccccccccccccccccccccccccccccccccc$ | | - | (5,746,324) | (801,039) | | (6,547,363) | 1,750,110 |
| Postretirement related adjustments other than net periodic benefit costs 4,783,377 — — 4,783,377 (7,080,903) Other nonoperating income (expenses) 1,335,132 451,302 57,128 1,843,562 (1,309,813) Increase (decrease) from nonoperating activity 10,684,364 420,780 3,402,359 14,507,503 (16,511,774) Change in net assets before acquisition 4,938,040 (380,259) 3,402,359 7,960,140 (14,761,664) Contribution received through acquisition — — — 6,717,970 Change in net assets 4,938,040 (380,259) 3,402,359 7,960,140 (14,761,664) Net assets: Beginning of year 100,760,579 29,908,406 108,649,985 239,318,970 247,362,664 | Contributions for long-term investment Change in pledges receivable Total endowment investment return Endowment return distributed for operations Loss on disposal of assets Other changes and reclassifications Net assets released from permanent | | (2,633,034) (423,769) 2,646,737 | (2,950,657) 9,371,261 (5,003,133) (2,646,737) | (1,056,972) | (4,007,629) 14,346,087 (7,525,613) | (1,173,038) (3,030,589) (7,453,360) |
| nonoperating activity 10,684,364 420,780 3,402,359 14,507,503 (16,511,774) Change in net assets before acquisition 4,938,040 (380,259) 3,402,359 7,960,140 (14,761,664) Contribution received through acquisition Change in net assets — — — 6,717,970 Net assets: Beginning of year 100,760,579 29,908,406 108,649,985 239,318,970 247,362,664 | Postretirement related adjustments other than net periodic benefit costs | _ | 4,783,377 | _ | _ | | |
| acquisition 4,938,040 (380,259) 3,402,359 7,960,140 (14,761,664) Contribution received through acquisition — — — — 6,717,970 Change in net assets 4,938,040 (380,259) 3,402,359 7,960,140 (14,761,664) Net assets: Beginning of year 100,760,579 29,908,406 108,649,985 239,318,970 247,362,664 | · · · · · · | _ | 10,684,364 | 420,780 | 3,402,359 | 14,507,503 | (16,511,774) |
| Change in net assets4,938,040(380,259)3,402,3597,960,140(8,043,694)Net assets: Beginning of year100,760,57929,908,406108,649,985239,318,970247,362,664 | | | 4,938,040 | (380,259) | 3,402,359 | 7,960,140 | (14,761,664) |
| Net assets: Beginning of year 100,760,579 29,908,406 108,649,985 239,318,970 247,362,664 | Contribution received through acquisition | _ | | | | | 6,717,970 |
| Beginning of year 100,760,579 29,908,406 108,649,985 239,318,970 247,362,664 | Change in net assets | | 4,938,040 | (380,259) | 3,402,359 | 7,960,140 | (8,043,694) |
| End of year \$ 105,698,619 29,528,147 112,052,344 247,279,110 239,318,970 | | _ | 100,760,579 | 29,908,406 | 108,649,985 | 239,318,970 | 247,362,664 |
| | End of year | \$ | 105,698,619 | 29,528,147 | 112,052,344 | 247,279,110 | 239,318,970 |

Consolidated Statement of Activities

Year ended June 30, 2012

| | - | Unrestricted | Temporarily restricted | Permanently restricted | Total |
|---|----|--|---|------------------------------|---|
| Operating revenues: | | | | | |
| Tuition and fees Housing, dining and other auxiliary services Less: | \$ | 118,567,995 24,862,610 | _ | | 118,567,995 24,862,610 |
| University funded scholarships Government funded student aid | - | (69,982,870) (912,359) | | | (69,982,870) (912,359) |
| Net tuition and fees | | 72,535,376 | — | — | 72,535,376 |
| State appropriations Government contracts and grants Private gifts and grants Sales and services of educational and general departments Related entities Other sources Allocation of endowment return for spending Net assets released from restrictions | _ | $\begin{array}{c} 253,837\\ 14,662,451\\ 9,737,983\\ 797,895\\ 4,405,676\\ 2,980,455\\ 4,755,426\\ 4,573,907\end{array}$ | 2,257,529 — | | 253,837 14,662,451 11,995,512 797,895 4,405,676 2,980,455 7,455,059 — |
| Total operating revenues | - | 114,703,006 | 318,255 | 65,000 | 115,086,261 |
| Operating expenses: Educational and general: Instruction Research Academic support Student services Institutional support Housing, dining and other auxiliary services Related entities | | 43,691,290 14,263,772 9,731,166 13,053,999 13,665,229 15,456,643 3,474,052 | | | 43,691,290 14,263,772 9,731,166 13,053,999 13,665,229 15,456,643 3,474,052 |
| Total operating expenses | | 113,336,151 | _ | _ | 113,336,151 |
| Increase from operating activities | - | 1,366,855 | 318,255 | 65,000 | 1,750,110 |
| Nonoperating activity: Contributions for long-term investments Change to pledges receivable Total endowment investment return Endowment return distributed for operations Loss on disposal of assets Postretirement related adjustments other than net periodic benefit costs Other nonoperating expenses | | 1,292,917 (7,370,983) (517,439) (7,080,903) (704,220) | 50,467 432,081 (4,323,506) (82,377) (445,951) | 4,002,901 (1,605,119) | 4,053,368 (1,173,038) (3,030,589) (7,453,360) (517,439) (7,080,903) (1,309,813) |
| (Decrease) increase from nonoperating activity | - | (14,380,628) | (4,369,286) | 2,238,140 | (16,511,774) |
| Change in net assets before acquisition | - | (13,013,773) | (4,051,031) | 2,303,140 | (14,761,664) |
| Contribution received through acquisition | | 6,645,658 | 67,312 | 5,000 | 6,717,970 |
| Change in net assets | - | (6,368,115) | (3,983,719) | 2,308,140 | (8,043,694) |
| Net assets: Beginning of year | | 107,128,694 | 33,892,125 | 106,341,845 | 247,362,664 |
| End of year | \$ | 100,760,579 | 29,908,406 | 108,649,985 | 239,318,970 |
| | - | | | | |

Consolidated Statements of Cash Flows

Years ended June 30, 2013 and 2012

| | _ | 2013 | 2012 |
|---|----|--------------------------|----------------------------|
| Cash flows from operating activities: | ٩ | 7 0 60 1 40 | |
| Change in net assets Adjustments to reconcile change in net assets to net cash provided by operating activities: | \$ | 7,960,140 | (8,043,694) |
| Contribution received through acquisition | | _ | (6,717,970) |
| Premiums on long-term debt issuances | | | 1,085,823 |
| Depreciation and amortization | | 7,781,944 | 7,663,717 |
| Loss on disposal of assets Contributions received for long-term investment | | 423,769 (5,366,143) | 503,180 (2,545,999) |
| Contributions received for investment in annuity agreements | | (161,049) | (2,343,999) (284,755) |
| Net realized and unrealized (gain) loss on investments | | (12,464,091) | 5,295,156 |
| Adjustment on loans receivable | | 71,755 | 343,761 |
| Conditional asset retirement obligation | | 790,646 | 443,638 |
| Forgiveness of debt | | (333,340) | (333,340) |
| Changes in assets and liabilities: | | 5 050 055 | 1 400 504 |
| Accounts receivable | | 5,270,375 | 1,490,524 |
| Pledges receivable Other assets | | 4,007,629 (259,440) | 1,173,038 232,596 |
| Accounts payable and accrued expenses | | (239,440) 32,855 | (4,046,373) |
| Conditional asset retirement obligation | | (2,501,587) | (4,040,373) |
| Deposits and advances | | 3,072,319 | 357,552 |
| Other liabilities | | 336,823 | (674,690) |
| Postretirement benefits | | (3,596,293) | 7,689,390 |
| Annuities payable | _ | (293,747) | (180,743) |
| Net cash provided by operating activities | _ | 4,772,565 | 3,381,517 |
| Cash flows from investing activities: | | | |
| Proceeds from maturity/sale of investments | | 21,303,898 | 28,135,575 |
| Purchase of investments | | (16,791,356) | (18,631,135) |
| Increase in short-term investments | | (8,373) | (8,533) |
| Decrease (increase) in deposits with trustee Student loans collected, net | | 4,867,721 591,189 | (5,427,120) 982,718 |
| Other assets collected | | 184,934 | 125,611 |
| Cash acquired in acquisition of Beacon, net of consideration paid | | | 190,434 |
| Purchase of property and equipment | | (17,648,894) | (20,172,423) |
| Net cash used in investing activities | _ | (7,500,881) | (14,804,873) |
| Cash flows from financing activities: | | | |
| Deferred financing costs | | | (1,059,537) |
| Contributions received for long-term investment | | 3,260,901 | 1,507,617 |
| Contributions received for investment in annuity agreements | | 161,049 | 284,755 |
| Proceeds from borrowing Payment of debt principal | | (1,666,514) | 35,800,000 (12,826,617) |
| Other changes in government loan funds | | 147,066 | 325,910 |
| Net cash provided by financing activities | _ | 1,902,502 | 24,032,128 |
| Net (decrease) increase in cash and cash equivalents | - | (825,814) | 12,608,772 |
| Cash and cash equivalents: | | | |
| Beginning of year | _ | 13,845,084 | 1,236,312 |
| End of year | \$ | 13,019,270 | 13,845,084 |
| Supplemental disclosures: | | | |
| Interest paid | \$ | 2,079,950 | 2,219,171 |
| Noncash transactions: | | | |
| Securities contributions | | 2,100,992 | 1,414,168 |
| In-kind contributions | | 4,250 | 204,774 |
| (Decrease) increase in construction-related payables Asset retirement cost | | (1,092,558) (334,370) | 1,310,376 (10,331) |
| | | (334,370) | (10,331) |

Notes to Consolidated Financial Statements

June 30, 2013 and 2012

(1) Summary of Significant Accounting Policies

(a) Organization

Clarkson University (the University) is an independent, co-educational, not-for-profit, nonsectarian institution of higher education located in Potsdam, New York. The University, founded in 1896, operates as an education corporation under the New York State Not-for-Profit Corporation Law under the direction of an independent Board of Trustees. The University has a total enrollment of over 3,000 undergraduate students and 500 graduate students in more than 50 comprehensive programs in business, engineering, science, liberal arts, health sciences, and environmental studies.

J.R. Weston, Inc. (Weston, included within Related Entities on the Statements of Activities) is a for-profit, wholly owned subsidiary of the University. Weston operations consist of real estate rentals and a hotel operation. The Beacon Institute, Inc. (Beacon, included within Related Entities on the Statements of Activities) is a not-for-profit organization of which the University is the sole member. Beacon owns and operates a global center for scientific technological innovation that advances research, education and public policy regarding rivers and estuaries. On October 3, 2011, the University and Beacon entered into an agreement pursuant to which the University became the sole member of Beacon. For further information regarding the acquisition, see note 1(c). All significant inter-entity accounts and transactions are eliminated in consolidation.

(b) Basis of Accounting

The consolidated financial statements are prepared in accordance with U.S. generally accepted accounting principles (GAAP).

(c) Acquisition of Beacon

The change in control of Beacon, for which no consideration was exchanged, was accounted for as an acquisition and resulted in the University recording approximately \$6,718,000 of contribution revenue in the 2012 consolidated statement of operations. This amount represented the excess of the fair value of assets acquired over the fair value of liabilities assumed at October 3, 2011. Total assets acquired, representing primarily property and equipment and grants and other receivables, was approximately \$9,665,000 while total liabilities assumed, representing primarily accounts payable and accrued expenses and amounts owed by Beacon under a line of credit, was approximately \$2,947,000.

(d) Use of Estimates

The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the dates of the financial statements and reported amounts of revenues and expenses during the reporting periods. Management's most significant use of estimates related to allowances for receivables, investment valuations, accrued postretirement benefits and asset retirement obligations. Actual results could differ from those estimates.

Notes to Consolidated Financial Statements

June 30, 2013 and 2012

(e) Net Assets

The accompanying consolidated financial statements present information in three classes of net assets: unrestricted, temporarily restricted, and permanently restricted. The three classes are differentiated by the presence or absence of donor-imposed restrictions. Net assets having similar characteristics have been classified as follows:

Unrestricted net assets may be designated for specific purposes by the University or may be limited by contractual agreements with outside parties. Unrestricted net assets include operating, plant, and internally designated plant and funds functioning as endowment funds.

Temporarily restricted net assets are subject to donor-imposed or legal stipulations that can be fulfilled by actions of the University pursuant to those stipulations or that expire with the passage of time. Total return on permanently and temporarily restricted assets are reported as temporarily restricted net assets until appropriated by board of trustees in accordance with New York State laws.

Permanently restricted net assets are subject to donor-imposed stipulations that they be maintained permanently and neither expire with the passage of time nor can be fulfilled or otherwise removed by the actions of the University. Generally, the donors of these assets permit the University to use all or part of the investment return on these assets to support program activities, principally financial aid and instruction.

Expenses are reported as decreases in unrestricted net assets. Expirations of donor-imposed stipulations that simultaneously increase one class of net assets and decrease another are reported as reclassifications between the applicable classes of net assets as "net assets released from restrictions."

(f) Cash Equivalents

Cash equivalents represent highly liquid debt instruments with original maturities of three months or less that are not part of long-term investment pools.

(g) Deposits with Trustee

Deposits with trustee include debt service and certain reserve funds required by the trustee. There were unexpended bond proceeds of \$2,557,721 and \$7,426,345 at June 30, 2013 and 2012, respectively.

(h) Contributions

Contributions, including unconditional pledges, are recognized as revenues when donors' commitments are received. Conditional pledges are recognized as revenues when the conditions are substantially met. Unconditional promises to give cash and other assets are reported at fair value at the date the promise is received except unconditional pledges to be received in future years which are discounted, as of the date of the contribution, at rates commensurate with the period of time until the pledge is scheduled to be paid and reflecting an allowance for potential collection risk, and are classified as either permanently restricted or temporarily restricted. Gifts are reported as either temporarily or permanently restricted support if they are received with donor stipulations that limit

Notes to Consolidated Financial Statements

June 30, 2013 and 2012

the use of the donated assets. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, temporarily restricted net assets are reclassified as unrestricted net assets. Contributions specified for the acquisition or construction of long-lived assets are reported as unrestricted net assets when the assets are placed in service. In the absence of donor stipulations, income and gains on contributions are reported as revenue of unrestricted net assets.

(i) Investments

Investments are reported at estimated fair value. The values of publicly traded fixed income and equity securities are based on quoted market prices and exchange rates. Nonmarketable securities include alternative investments in hedge, private equity, and other similar funds, which are valued using current estimates of fair value in the absence of readily determinable market values. The University utilizes net asset value (NAV) reported by the fund managers as a practical expedient to fair value. The estimates, because of the inherent uncertainty of valuations for these investments, may differ from the values that would have been used had ready markets existed.

(j) Fair Value

GAAP defines fair value and establishes a framework for measuring fair value. The GAAP definition of fair value focuses on the exit price of an investment, which is the price that would be received to sell an asset in an orderly transaction between market participants at the measurement date, incorporating a hierarchy of valuation inputs based on the extent to which the inputs are observable in the marketplace. Observable inputs reflect market data obtained from sources independent of the reporting entity and unobservable inputs reflect the reporting entity's own assumptions about how market participants would value an asset based on the best information available. Valuation techniques used to measure fair value must maximize the use of observable inputs and minimize the use of unobservable inputs. The fair value hierarchy uses three levels of inputs.

The following describes the hierarchy of inputs used to measure fair value and the primary valuation methodologies used by the University for financial instrument's measured at fair value on a recurring basis. A financial instruments' categorization within the valuation hierarchy is based on the lowest level of input that is significant to the fair value measurement.

- Level 1 quoted prices (unadjusted) in active markets that are accessible at the measurement date for assets or liabilities;
- Level 2 observable prices that are based on inputs not quoted in active markets, but corroborated by market data. In addition, Level 2 includes investments reported using net asset value (NAV) as a practical expedient to estimate fair value that are redeemable in the near term.
- Level 3 unobservable inputs that are used when little or no market data is available. In addition, Level 3 includes investments reported at NAV that are not redeemable in the near term.

As discussed above, the University uses net asset value (NAV) reported by fund managers as a practical expedient to estimate fair value of alternative investments that (a) do not have a readily

Notes to Consolidated Financial Statements

June 30, 2013 and 2012

determinable fair value and (b) either have the attributes of an investment company or prepare their financial statements consistent with the measurement principles of an investment company, unless it is probable that all or a portion of the investment will be sold for an amount different from NAV. With respect to those investments reported at NAV as a practical expedient, classification in Level 2 or 3 is based on the University's ability to redeem its interest at or near the date of the balance sheet. If the interest can be redeemed with 90 days of the date of the balance sheet, the investment is classified in Level 2, if not it is classified as Level 3.

(k) Property and Equipment

Buildings, grounds, equipment, and construction in progress are stated at cost, or, in the case of gifts, at fair value at date of donation, less accumulated depreciation. Expenditures for maintenance, repairs and renewals of relatively minor items are not capitalized. The cost of assets disposed of and related accumulated depreciation are eliminated from the accounts.

The University assesses its long-lived assets for impairment whenever events or changes in circumstances indicate potential impairment. The University has determined that no impairment losses need be recognized in the periods presented. Depreciation is computed on a straight-line basis over the estimated useful lives of the related assets. Such assets and lives are generally as follows:

| Buildings | 20-50 years |
|-----------|-------------|
| Equipment | 3-20 years |

Gifts of long-lived assets such as land, buildings, or equipment are reported as unrestricted support unless explicit donor stipulations specify how the donated assets must be used. Gifts of long-lived assets with explicit restrictions that specify how the assets are to be used and gifts of cash or other assets that must be used to acquire long-lived assets are reported as temporarily restricted support. Absent explicit donor stipulations about how long those long-lived assets must be maintained, expirations of donor restrictions are reported when the donated or acquired long-lived assets are placed in service.

(l) Asset Retirement Obligations

The University accrues for asset retirement obligations in the period in which they are incurred. Beginning with the date identified and through the estimated time of settlement of the obligation, the liability is accreted to its estimated settlement value. Upon settlement of the liability, the University will recognize a gain or loss for any difference between the settlement amount and liability recorded.

Notes to Consolidated Financial Statements

June 30, 2013 and 2012

The following is a summary of the components of asset retirement obligations:

| | _ | 2013 | 2012 |
|--|----|-----------------------------------|----------------------------------|
| Change in asset retirement obligations: Asset retirement obligations at beginning of year Asbestos remediated during the year Accretion expense Asset cost revisions | \$ | 7,261,914 (2,046,484) 1,173 | 6,897,901 (69,292) 433,305 |
| Asset retirement obligations at end of year | \$ | 5,216,603 | 7,261,914 |

Retirement Plans (m)

The University participates in defined contribution retirement plans. Total expense under these plans, representing the University's contributions to these plans, was \$3,498,156 and \$3,227,923 for 2013 and 2012, respectively.

Income Taxes (**n**)

The consolidated financial statements include the University and Beacon, which are generally exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code. Weston is a taxable subsidiary of the University. The income tax attributable to Weston is reflected in these consolidated financial statements but is not material.

The University recognizes the effect of income tax positions only if those positions are more likely than not of being sustained by a taxing authority and believes it has taken no significant uncertain tax positions.

$(\mathbf{0})$ Allocation of Certain Expenses

The statements of activities present expenses by functional classification. Operation and maintenance of plant and depreciation are allocated based on square footage. Interest expense is allocated to functional expenses according to the original purpose of the bond proceeds.

Reclassifications (p)

Certain 2012 amounts have been reclassified to conform to the 2013 presentation. The significant items that have reclassified include certain items in the fair value hierarchy in note 2, summarization of certain line items in the balance sheet, and reclassification of certain gifts and endowment return to nonoperating on the statement of activities.

Notes to Consolidated Financial Statements

June 30, 2013 and 2012

(2) Investments and Fair Value

(a) Fair Value

The following table presents the financial instruments carried at fair value as of June 30, 2013, by caption on the balance sheet by the valuation hierarchy defined above:

| | Level 1 | Level 2 | Level 3 | Total fair value | Redemption or liquidation | Days' notice |
|--|------------|------------|------------|---------------------|------------------------------|-----------------|
| Assets: | | | | | | |
| Short term investments \$ | | 679,276 | _ | 679,276 | Daily | 1 |
| Deposits with trustee | 4,221,745 | | _ | 4,221,745 | Daily | 1 |
| GATE receivable | | — | 1,376,343 | 1,376,343 | Illiquid | N/A |
| Investments: | | | | | | |
| Money market and similar Fixed income securities: | 313,196 | — | — | 313,196 | Daily | 1 |
| U.S. government securities | 11,773,957 | | _ | 11,773,957 | Daily | 1 |
| Other | 3,196,575 | | _ | 3,196,575 | Daily | 1 |
| Corporate stocks: | | | | | , | |
| Domestic | 18,656,915 | 12,248,147 | _ | 30,905,062 | Daily | 1 |
| International | 34,958,634 | _ | _ | 34,958,634 | Daily | 1 |
| Hedge funds: | | | | | | |
| Multistrategy funds | | _ | 34,386,571 | 34,386,571 | Subject to lock-up | 90 |
| Private equity | _ | _ | 7,371,454 | 7,371,454 | Illiquid | N/A |
| Venture capital | _ | _ | 4,651,798 | 4,651,798 | Illiquid | N/A |
| Real assets | 2,956,735 | 10,468,919 | 16,000 | 13,441,654 | Daily | 1 |
| International equity | _ | 11,250,936 | _ | 11,250,936 | Monthly | 30 |
| Annuity and life income funds | _ | 5,617,713 | — | 5,617,713 | N/A | _ |
| Life insurance policies | | 288,162 | | 288,162 | Daily | 1 |
| Investments | 71,856,012 | 39,873,877 | 46,425,823 | 158,155,712 | | |
| Total assets at fair value \$ | 76,077,757 | 40,553,153 | 47,802,166 | 164,433,076 | | |
| | | | | | | |
| Liabilities: | | | | | | |
| GATE liability \$ | | | 650,570 | 650,570 | | |
| Total liabilities at fair value \$ | | | 650,570 | 650,570 | | |

Notes to Consolidated Financial Statements

June 30, 2013 and 2012

The following table presents the financial instruments carried at fair value as of June 30, 2012, by caption on the balance sheet by the valuation hierarchy defined above:

| | | Level 1 | Level 2 | Level 3 | Total fair value | Redemption or liquidation | Days' notice |
|-------------------------------------|----|------------|------------|------------|---------------------|------------------------------|-----------------|
| Assets: | | | | | | | |
| Short term investments | \$ | _ | 670,903 | _ | 670,903 | Daily | 1 |
| Deposits with trustee | Ψ | 9,089,466 | | _ | 9,089,466 | Daily | 1 |
| GATE receivable | | _ | _ | 1,563,785 | 1,563,785 | Illiquid | N/A |
| Investments: | | | | | | | |
| Money market and similar | | 375,054 | _ | _ | 375,054 | Daily | 1 |
| Fixed income securities: | | | | | | • | |
| U.S. government securities | | 16,983,132 | — | — | 16,983,132 | Daily | 1 |
| Other | | 3,217,653 | — | — | 3,217,653 | Daily | 1 |
| Corporate stocks: | | | | | | | |
| Domestic | | 15,951,730 | 15,289,471 | — | 31,241,201 | Daily | 1 |
| International | | 26,120,308 | — | — | 26,120,308 | Daily | 1 |
| Small cap emerging market | | | | | | | |
| funds | | _ | 1,934,348 | — | 1,934,348 | Daily | 1 |
| Hedge funds: | | | | | | | |
| Multistrategy funds | | _ | _ | 25,813,359 | | Subject to lock-up | 90 |
| Private equity | | — | — | 7,727,008 | 7,727,008 | Illiquid | N/A |
| Venture capital | | | | 4,988,532 | 4,988,532 | Illiquid | N/A |
| Real assets | | 2,892,245 | 11,097,075 | 16,000 | 14,005,320 | Daily | 1 |
| International equity | | _ | 8,505,053 | — | 8,505,053 | Monthly | 30 |
| Annuity and life income funds | | _ | 6,928,152 | — | 6,928,152 | N/A | |
| Life insurance policies | _ | | 264,054 | | 264,054 | Daily | 1 |
| Investments | _ | 65,540,122 | 44,018,153 | 38,544,899 | 148,103,174 | | |
| Total assets | | | | | | | |
| at fair value | \$ | 74,629,588 | 44,689,056 | 40,108,684 | 159,427,328 | | |
| Liabilities: | | | | | | | |
| GATE liability Total liabilities | \$ | | | 581,322 | 581,322 | | |
| at fair value | \$ | | | 581,322 | 581,322 | | |
| | | | | | | | |

Investments included in Level 3 primarily consist of the University's ownership in alternative investments; principally limited partnership interests in hedge, private equity, real estate, and other similar funds. The estimated fair value of certain alternative investments represents the ownership interest in the net asset value (NAV) of the respective partnership. The fair values (NAV) of the securities held by limited partnerships that do not have readily determinable fair values are determined by management based on information provided by the general partner and are based on appraisals, or other estimates that require varying degrees of judgment. If no public market exists for the investment securities, the fair value is determined by management based on information provided by the general partner taking into consideration, among other things, the cost of the securities, prices of recent significant placements of securities relate. The University has performed significant due diligence around these investments to ensure NAV is an appropriate measure of fair value as of June 30.

Notes to Consolidated Financial Statements

June 30, 2013 and 2012

The University was involved in the Guaranteed Access to Education (GATE) loan program from 1994 to 2005. Under this program, the University recognizes future residual cash flows as an asset. Based on historical default rates and other assumptions, the residual receivables are approximately \$1,376,343 and \$1,563,785 as of June 30, 2013 and 2012, respectively. This amount is recorded at fair value in the consolidated financial statements in other assets. Also under this program, the University has pledged approximately \$6,038,928 and \$6,247,274 as of June 30, 2013 and 2012 to a third party administrator to guaranty the loans. The discounted estimated pledge contribution liability is \$650,570 and \$581,322 as of June 30, 2013 and 2012, respectively. This amount has been recorded at fair value in the consolidated financial statements in other liabilities.

The methods described above may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, while the University believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different estimate of fair value at the reporting date.

The following table is a roll forward of the balance sheet amounts for financial instruments classified by the University within Level 3 of the fair value hierarchy defined above:

| Assets: | |
|--|------------|
| | |
| GATE receivable \$ 1,563,784 (184,934) (2,507) | 1,376,343 |
| Real estate 16,000 — — — — — — — — — | 16,000 |
| Hedge funds 25.813,359 — — — — — 3.573,212 — 5,000,000 | 34,386,571 |
| Private equity 7,727,010 — — — — (476,141) (618,162) 738,750 | 7,371,457 |
| Venture capital 4,988,531 — — — (600,164) (111,070) 374,500 | 4,651,797 |
| Total | |
| assets at | |
| fair value \$ 40,108,684 (184,934) - (2,507) - 2,496,907 (729,232) 6,113,250 | 47,802,168 |
| Liabilities: | |
| GATE liability \$ 581,322 - (296,737) 365,985 | 650,570 |
| Total liabilities at fair | |
| value \$ 581,322 - (296,737) 365,985 | 650,570 |

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Notes to Consolidated Financial Statements

June 30, 2013 and 2012

| | Fair value July 1, 2011 | Payments received | Pledge payments | Present value adjustment | Realized gains (losses) | Unrealized gains (losses) | Sales and settlements | Purchases | Fair value June 30, 2012 |
|-------------------------------------|-------------------------------|----------------------|--------------------|--------------------------------|-------------------------------|---------------------------------|-----------------------------|-----------|-----------------------------------|
| Assets: | | | | | | | | | |
| GATE receivable \$ | 2,037,660 | (125,611) | — | (348,265) | — | _ | _ | _ | 1,563,784 |
| Real estate | 16,000 | — | _ | — | — | — | — | _ | 16,000 |
| Hedge funds | 23,948,295 | — | _ | — | — | (134,936) | — | 2,000,000 | 25,813,359 |
| Private equity | 6,852,934 | _ | _ | _ | 547,378 | (191,112) | (514,690) | 1,032,500 | 7,727,010 |
| Venture capital | 3,858,487 | | | | 359,330 | 406,734 | (154,020) | 518,000 | 4,988,531 |
| Total assets at fair value \$ | 36,713,376 | (125,611) | | (348,265) | 906,708 | 80,686 | (668,710) | 3,550,500 | 40,108,684 |
| Liabilities: GATE liability \$ | 791,547 | | (205,721) | (4,504) | | | | | 581,322 |
| Total liabilities at fair | | | | | | | | | |
| value \$ | 791,547 | | (205,721) | (4,504) | | | | | 581,322 |

(b) Investment Return

A majority of endowment assets are pooled on a fair value basis, and the University utilizes a total return approach to investments in the endowment pool. This approach considers income yield (primarily interest and dividends) as well as the net appreciation (depreciation) in the fair value of pooled investments when determining the spending amount. The unit fair value is used to account for income distributed and pool transactions. Pooled funds were as follows as of June 30:

| | _ | 2013 | 2012 |
|--|----|-------------|-------------|
| Investments in pooled funds, at fair value | \$ | 154,309,230 | 140,808,941 |
| Total number of units | | 685,250 | 665,215 |
| Market value per unit | | 225.19 | 211.67 |

The University's return on endowment investments was as follows for the years ended June 30:

| | | 2013 | 2012 | _ |
|--|-----|-----------------------|--------------------------|---|
| Investment earnings, net of fees Realized and unrealized gain (loss), net | | ,881,996 2,464,091 | 2,266,265 (5,295,156) | |
| Total return on investment | 14 | ,346,087 | (3,028,891) | |
| Allocation for endowment spending policy | (7 | ,525,613) | (7,455,058) | _ |
| Nonoperating investment return | \$6 | 5,820,474 | (10,483,949) | |

Notes to Consolidated Financial Statements

June 30, 2013 and 2012

Investment fees were \$331,618 and \$339,070 for the years ended June 30, 2013 and 2012, respectively. The University has annuity and life income investments with a gross value of \$5,645,622 and \$6,782,249 as of June 30, 2013 and 2012, respectively. These funds pass to the University upon the death of the beneficiaries and, in some cases, survivors. As a result, a liability is recorded to reflect the present value of the annuity and life income obligations. The amount of this liability is \$3,039,224 and \$3,332,971 as of June 30, 2013 and 2012, respectively.

(c) Liquidity

Level 3 investments include illiquid private equity funds. Those investments are illiquid because distributions from them are made upon the liquidation of underlying investments. Also, certain of the University's hedge fund investments classified as Level 3 investments are subject to restrictions impacting their liquidity. Those restrictions include contractual lock up provisions, redemption notification requirements, and other restrictions. The lock up provisions related to the University's hedge fund investments as of June 30, 2013 have expired or will expire during 2014.

Under the terms of certain limited partnership agreements, the University is obligated periodically to advance additional funding. At June 30, 2013 and 2012, the University had commitments of approximately \$2,540,000 and \$3,650,000, respectively, for which capital call's had not been exercised. Such commitments generally have fixed expiration dates or other termination clauses.

(3) Endowment Funds

The New York Prudent Management of Institutional Funds Act (NYPMIFA) became effective on September 17, 2010 and governs the management and investment of funds held by not-for-profit corporations and other institutions. Absent donor stipulations to the contrary, the statutory guidelines contained in NYPMIFA relate to the prudent management, investment and expenditure of donor-restricted endowment funds without regard to the original value of the gifts. However, NYPMIFA contains specific factors that must be considered prior to making investment decisions or appropriating funds for expenditure. For accounting purposes, the University applies the concepts included in NYPMIFA and ASC 958, *Not-for-Profit Entities*, regarding classification of unspent accumulated total return as temporarily restricted net assets.

The Board of Trustees' interpretation of its fiduciary responsibilities for donor-restricted endowment funds under New York State's Not-for-Profit Corporation Law, including NYPMIFA, is to preserve intergenerational equity to the extent possible by prudently managing, investing, and spending from the endowment funds. This principle holds that future endowment beneficiaries should receive at least the same level of economic support that the current generation receives. As a result of this interpretation, the University classifies as permanently restricted net assets (a) the original value of gifts donated to a true endowment, (b) the original value of subsequent gifts to a true endowment fund, and (c) accumulations to a true endowment fund made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. Unspent appropriations related to donor-restricted endowment funds are classified as temporarily restricted net assets until the amounts are able to be expended by the University in a manner consistent with the donor's intent.

The Board of Trustees determines the appropriate amount to withdraw from endowment and similar funds on an annual basis to provide support for operations with prudent concern for the long-term growth in the

Notes to Consolidated Financial Statements

June 30, 2013 and 2012

underlying assets as well as the specific factors detailed in NYPMIFA. The Board-approved spending policy is designed to insulate endowment support for programming from short-term fluctuations in capital markets.

Endowment net assets consisted of the following as of June 30, 2013:

| | _ | Unrestricted | Temporarily restricted | Permanently restricted | Total |
|--------------------------------------|-----|---------------------------|---------------------------|---------------------------|---------------------------|
| Donor-restricted Board-designated | \$ | (4,316,587) 47,864,679 | 19,399,422 | 106,490,354 | 121,573,189 47,864,679 |
| Total endowment net assets | \$_ | 43,548,092 | 19,399,422 | 106,490,354 | 169,437,868 |

Changes in endowment net assets for the year ended June 30, 2013 were as follows:

| | _ | Unrestricted | Temporarily restricted | Permanently restricted | Total |
|--|----|---------------------------------------|----------------------------|---------------------------|---|
| Net assets at July 1, 2012 | \$ | 38,613,039 | 17,678,032 | 102,049,845 | 158,340,916 |
| Interest and dividends, net of fees Net appreciation | _ | 548,791 4,426,035 | 1,333,207 8,038,054 | | 1,881,998 12,464,089 |
| Total investment return | | 4,974,826 | 9,371,261 | | 14,346,087 |
| Contributions Amounts appropriated for expenditure Amounts appropriated for debt service Other changes and reclassification | _ | (2,059,449) (677,061) 2,696,737 | (5,003,134) (2,646,737) | 4,317,373 109,786 | 4,317,373 (6,952,797) (677,061) 63,350 |
| Net assets at June 30, 2013 | \$ | 43,548,092 | 19,399,422 | 106,490,354 | 169,437,868 |

Endowment net assets consisted of the following as of June 30, 2012:

| | _ | Unrestricted | Temporarily restricted | Permanently restricted | Total |
|--------------------------------------|-----|---------------------------|---------------------------|---------------------------|---------------------------|
| Donor-restricted Board-designated | \$ | (5,747,888) 44,360,927 | 17,678,032 | 102,049,845 | 113,979,989 44,360,927 |
| Total endowment net assets | \$_ | 38,613,039 | 17,678,032 | 102,049,845 | 158,340,916 |

Notes to Consolidated Financial Statements

June 30, 2013 and 2012

Changes in endowment net assets for the year ended June 30, 2012 were as follows:

| | _ | Unrestricted | Temporarily restricted | Permanently restricted | Total |
|--|----|---|---------------------------|---------------------------|---|
| Net assets at July 1, 2011 | \$ | 44,881,531 | 22,074,907 | 98,187,635 | 165,144,073 |
| Interest and dividends, net of fees Net depreciation | _ | 2,266,265 (962,180) | (4,323,506) | | 2,266,265 (5,285,686) |
| Total investment return | | 1,304,085 | (4,323,506) | — | (3,019,421) |
| Contributions Amounts appropriated for expenditure Amounts appropriated for debt service Other changes and reclassification | _ | (4,335,773) (676,543) (2,560,261) | (2,633,630) | 3,759,894 65,220 | 3,759,894 (6,904,183) (676,543) 37,096 |
| Net assets at June 30, 2012 | \$ | 38,613,039 | 17,678,032 | 102,049,845 | 158,340,916 |

(a) Endowment Funds with Deficits

From time to time, the fair value of assets associated with individual donor-restricted endowment funds may fall below the value of the initial and subsequent donor gift amounts (deficit). These deficits result from unfavorable market fluctuations that occur after the investment of endowment funds or from spending deemed prudent.

When donor-restricted endowment deficits exist, they are classified as a reduction of unrestricted net assets. Deficits of this nature were approximately \$4,316,587 and \$5,747,888 as of June 30, 2013 and 2012, respectively. These deficits were related to endowment funds with an original fair value of \$44,395,251 and \$45,998,719 as of June 30, 2013 and 2012, respectively.

(b) Return Objectives and Risk Parameters

The University has adopted endowment investment and spending policies that attempt to provide a predictable stream of funding to programs supported by its endowment while seeking to maintain the purchasing power of endowment assets. Under this policy, the return objective for the endowment assets, measured over a full market cycle, shall be to maximize the return against a blended index, based on the endowment's target allocation applied to the appropriate individual benchmarks. The University expects its endowment funds over time, to provide an average rate of return of approximately 8.0% annually. Actual returns in any given year may vary from this amount.

(c) Strategies Employed for Achieving Investment Objectives

To achieve its long-term rate of return objectives, the University relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized gains) and current yield (interest and dividends). The University targets a diversified asset allocation that places greater emphasis on equity-based investments to achieve its long-term objectives within prudent risk constraints.

Notes to Consolidated Financial Statements

June 30, 2013 and 2012

(d) Endowment Spending Allocation and Relationship of Spending Policy to Investment Objectives

The Board of Trustees determines the appropriate amount to withdraw from endowment and similar funds on an annual basis to provide support for operations with prudent concern for the long-term growth in the underlying assets as well as the specific factors detailed in NYPMIFA. The Board of Trustees of the University determines the method to be used to appropriate endowment funds for expenditure. The annual spending rate of 4.5% is based on a trailing 12-quarter average market value of restricted and unrestricted pooled assets. An additional annual spending of 1% based on the trailing 12-quarter average market value of unrestricted pooled assets is appropriated for Board approved debt service expenses or capital expenditures. Furthermore, the Board has authorized additional annual spending for certain debt service. Distributions of earnings from the fund to support expenditures are expected to be equal to or less than actual returns, therefore achieving the financial objective of preserving the value of the fund assets and related revenue stream over time.

(4) Temporarily and Permanently Restricted Net Assets

At June 30, 2013 and June 30, 2012, temporarily and permanently restricted net assets were comprised as follows (in thousands of dollars):

| | 20 |)13 | 20 | 12 |
|------------------------------|---------------------------|---------------------------|---------------------------|---------------------------|
| | Temporarily restricted | Permanently restricted | Temporarily restricted | Permanently restricted |
| Pledges and bequests | | | | |
| receivable | \$ 2,091,797 | 2,070,050 | 5,042,453 | 3,127,022 |
| Other | 4,845,518 | | 3,615,751 | |
| Restricted for facilities | 1,285,593 | — | 755,228 | — |
| Restricted for student loans | — | 2,782,365 | | 2,777,073 |
| Life income, annuity, and | | | | |
| similar funds | 1,905,817 | 704,575 | 2,758,233 | 691,045 |
| Endowment funds | 19,399,422 | 106,495,354 | 17,736,741 | 102,054,845 |
| Total net assets | \$ 29,528,147 | 112,052,344 | 29,908,406 | 108,649,985 |

(5) **Receivables**

Accounts receivable consisted of the following at June 30:

| | 2013 | 2012 |
|-------------------------------|-----------------|------------|
| Students, net | \$ 1,094,239 | 1,271,558 |
| Research contracts and grants | 4,375,914 | 9,894,516 |
| Other | 2,087,371 | 1,621,913 |
| | \$ 7,557,524 | 12,787,987 |

The University maintains an allowance for uncollectible student and grant accounts. These allowances were approximately \$282,019 and \$262,292 for student and grant receivables, at June 30, 2013 and 2012, respectively.

Notes to Consolidated Financial Statements

June 30, 2013 and 2012

Notes receivable consisted of the following at June 30:

| | 2013 | 2012 |
|--|---|-----------------------------------|
| Federal and other external student Unrestricted student loans Permanently restricted student loans | \$ 4,927,304 215,775 1,495,209 | 5,446,720 217,648 1,605,021 |
| | \$ 6,638,288 | 7,269,389 |

The University maintains an allowance for uncollectible notes receivable, which was \$954,265 and \$914,379 at June 30, 2013 and 2012, respectively.

Pledges receivable at June 30 are as follows:

| | 2013 | 2012 |
|---|-----------------------------------|-------------------------------------|
| In less than one year \$ In one to five years Greater than five years | 1,354,651 2,182,900 910,000 | 2,933,725 4,415,883 1,710,000 |
| Gross receivable | 4,447,551 | 9,059,608 |
| Present value discount and reserve | 285,705 | 890,133 |
| Net receivable \$ | 4,161,846 | 8,169,475 |

(6) **Property and Equipment**

Property and equipment consisted of the following at June 30:

| | 2013 | 2012 |
|--|--|---|
| Buildings and grounds Equipment Construction in progress | \$ 226,428,622 36,968,359 20,833,511 | 199,433,217 35,151,676 34,822,103 |
| Total property and equipment | 284,230,492 | 269,406,996 |
| Less accumulated depreciation | (112,618,380) | (105,888,352) |
| | \$ 171,612,112 | 163,518,644 |

Construction in progress is made up of certain projects started but not completed at June 30, 2013. The estimated costs to complete these projects, most of which represent costs to be incurred under contracts with vendors, are approximately \$9,978,000. These projects consist of dormitory expansion, engineering lab additions, and others.

Capitalized interest costs were \$241,306 and \$357,984 for the years ended June 30, 2013 and 2012 respectively.

Notes to Consolidated Financial Statements

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(7) Long-term Debt

The fair value of the University's outstanding debt is estimated based on current rates offered for similar issues. At June 30, 2013 and 2012 the fair value of the outstanding debt was approximately \$67,167,000 and \$71,477,000, respectively. The fair value of outstanding debt has been determined using significant observable inputs that would be categorized as Level 2 in the fair value hierarchy.

Outstanding debt consisted of the following at June 30:

| | _ | 2013 | 2012 |
|--|----|------------|------------|
| Clarkson University: | | | |
| St. Lawrence County Industrial Development Authority | | | |
| (IDA): | | | |
| St. Lawrence County IDA Bonds – 2003 (a) | \$ | 3,265,000 | 3,355,000 |
| St. Lawrence County IDA Bonds – 2007 (b) | | 23,483,768 | 24,050,951 |
| St. Lawrence County IDA Bonds – 2011 (c) | | 14,748,618 | 14,752,429 |
| St. Lawrence County IDA Bonds – 2012A (d) | | 19,030,185 | 19,060,719 |
| St. Lawrence County IDA Bonds – 2012B (e) | | 3,068,450 | 3,070,770 |
| Empire State Development Corporation (f) | | 2,666,520 | 2,999,860 |
| First American Equipment Leases (g) | | 513,778 | 761,445 |
| Line of Credit (Beacon) (h) | _ | | 725,000 |
| Total long-term debt | \$ | 66,776,319 | 68,776,174 |

- (a) These bonds, bear interest at rates ranging from 2.50% to 5.00% and require annual principal payments ranging from \$75,000 to \$765,000 through July 2033.
- (b) These bonds, bear interest at rates ranging from 4.0% to 5.0% and require annual principal payments ranging from \$95,000 to \$2,300,000 through July 2032.
- (c) These bonds, bear interest at rates ranging from 3.0% to 6.0% and requiring annual principal payments through September 2041.
- (d) These bonds, bear interest at rates ranging from 4.0% to 5.25% and require annual principal payments through September 2041.
- (e) These bonds, assume initial coupon interest at a rate 2.5% until March 1, 2016 and then an estimated coupon of 3.36% to maturity. The principal payment of \$3,000,000 is due September 2042.
- (f) This is an interest-free mortgage related to the Center for Advanced Materials Process (CAMP facility). The mortgage requires annual principal payments of \$333,340 through January 2020. The principal payments that were due for fiscal years ended June 30, 2013 and 2012 were forgiven by New York State.
- (g) Represents two capital lease agreements, with payments annually through January 1, 2015.

Notes to Consolidated Financial Statements

June 30, 2013 and 2012

(h) The Institute has a revolving line of credit with a bank which provides for a variable interest rate which, at June 30, 2013 and 2012, was 0.75% above the prime rate with a minimum of 4%. The maximum authorized amount available is \$750,000. Borrowings under the line are collateralized by the Institute's property and equipment and payable on demand.

At June 30, 2013, the aggregate amounts of principal and sinking-fund requirements for long-term debt over the next five fiscal years and thereafter are as follows:

| | Amount |
|--------------|------------------|
| Fiscal year: | |
| 2014 | \$ 1,313,723 |
| 2015 | 1,332,624 |
| 2016 | 1,148,576 |
| 2017 | 1,278,576 |
| 2018 | 1,368,576 |
| Thereafter | 60,334,244 |
| | \$ 66,776,319 |

The St. Lawrence County IDA bond agreements include provisions requiring the maintenance of a minimum annual debt service coverage ratio. As of June 30, 2013 and 2012, the University is in compliance with these provisions.

The University has a \$5,000,000 line of credit at a bank with an interest rate that is the greater of 1.75% above the one month LIBOR with an interest period duration of one day or 2.25%. There is no expiration date associated with this line of credit. There was no outstanding balance at June 30, 2013.

The University has a \$960,000 revolving line of credit with a bank related to its procurement card program of which there was an outstanding balance of \$413,957 and \$291,141 as of June 30, 2013 and 2012, respectively. It is interest free if full payment is received within the monthly billing cycle. The credit line will terminate on December 31, 2013, unless renewed.

Weston has a \$500,000 line of credit at a bank's prime rate (3.25% at June 30, 2013) on which there was no outstanding balance at June 30, 2013. There is no expiration date associated with this line of credit.

Notes to Consolidated Financial Statements

June 30, 2013 and 2012

(8) **Postretirement Benefits**

The University provides certain health care and sick leave benefits for retired employees. The University's employees may become eligible for those benefits if they reach retirement age while working for the University and meet certain minimum service requirements. The following table sets forth the status of the plan, which is unfunded, as of June 30:

| | _ | 2013 | 2012 |
|--|----|---|---|
| Change in benefit obligation: Benefit obligation at beginning of year Service cost Interest cost Plan participants' contributions Medicare Part D subsidy Actuarial (gain) loss Benefits paid | \$ | 26,208,016 1,183,084 1,088,575 534,266 48,569 (5,561,193) (889,594) | $18,518,626 \\815,181 \\1,000,313 \\554,638 \\84,218 \\6,198,291 \\(963,251)$ |
| Benefit obligation at end of year | | 22,611,723 | 26,208,016 |
| Change in plan assets: Fair value of plan assets at end of prior year Employer contributions Plan participants' contributions Benefits paid Medicare Part D subsidy | - | 306,759 534,266 (889,594) 48,569 | 324,395 554,638 (963,251) 84,218 |
| Fair value of plan assets at end of year | _ | | |
| Funded status at end of year | \$ | (22,611,723) | (26,208,016) |
| Discount rates: Year end benefit obligation Net periodic benefit cost | _ | 4.90% 4.20 | 4.20% 5.50 |
| Components of net periodic benefit cost: Service cost Interest cost Amortization of loss Amortization of prior service credit | \$ | 1,183,084 1,088,575 467,085 (756,699) | 815,181 1,000,313 128,112 (756,699) |
| Net periodic benefit cost | \$ | 1,982,045 | 1,186,907 |

Notes to Consolidated Financial Statements

June 30, 2013 and 2012

Estimated Future Contributions and Benefit Payments

The following estimated benefit payments, net of participant contributions, are expected:

| | C | ontributions/ benefit payments | Medicare subsidy |
|-----------|----|--------------------------------------|---------------------|
| 2014 | \$ | 466,305 | (44,761) |
| 2015 | | 514,339 | _ |
| 2016 | | 540,937 | _ |
| 2017 | | 572,489 | _ |
| 2018 | | 651,472 | — |
| 2019-2024 | | 4,205,967 | |

For measurement purposes, an 8.1% and a 5.0% annual rate of increase in the per capita cost of covered health care and dental benefits, respectively, was assumed as of June 30, 2013. The health care rate was assumed to decrease each year through 2023 to 5.0% and remain at that level thereafter while the dental rate trend remains constant for all years. Assumed health care cost trend rates have a significant effect on the amounts reported for the health care plans. The University's plan is designed such that the healthcare cost trend rates do not impact the postretirement benefit obligation or the service and interest cost.

The prior service credit and actuarial loss for the postretirement benefits plan that will be amortized from unrestricted net assets into net periodic benefit cost in fiscal 2014 are \$756,699 and \$123,902, respectively.

(9) Commitments and Contingencies

The University is subject to various claims and lawsuits. In management's opinion, the resolution of these matters will not have a significant adverse effect on the University's financial position, operations, or cash flows.

The University partially retains the risk for medical insurance. The University carries stop/loss insurance that covers medical and prescription drug claims that exceed the annual aggregate attachment point of approximately \$8,088,325 and \$8,030,387 in 2013 and 2012, respectively. The attachment point for any individual claim is \$150,000. The University's estimated liability for its retained risk under these policies amounted to approximately \$778,360 and \$626,287 as of June 30, 2013 and 2012 and is recorded within other liabilities on the balance sheets.

(10) Subsequent Events

The University has evaluated subsequent events through October 4, 2013, the date on which the consolidated financial statements were issued.